



RAJA TAHIR MAJEED

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Objective: A position as **Policy Manager/ Advisor**, in a national or international growth oriented organization that will benefit from my vast and varied experience in International Trade, expertise in WTO Law, analytical and conceptual skills, broad understanding of sectoral policy issues, forecasting of economic behaviors, international trade patterns/ developments, management/ administration taxation/ trade policies, creation, preparation and drafting of economic policies, taxation & rules/ regulations.

Date of Birth: 1st May 1961 **Marital Status:** Married **Nationality:** Pakistan/ Canadian Permanent Resident
Language skills: (English, Urdu, Punjabi) Speak, Write and Read very (**Fluently**) TOEFL 250, TWE 5.0
Arabic, Persian: Reading, Writing (**good**)

EDUCATION

Joint program of the **Universities of Berne, Neuchatel, and Fribourg, Switzerland**

Masters in WTO International Law and Economics, 2006

B

Major: Intellectual Property Rights/ Geographical Indications.

University of the Punjab, Lahore, Pakistan

Bachelors, Masters (Economics) 1980, 1983

1st, Upper 2nd Class

Major: International Economics/ Trade and Development.

ACADEMIC HONORS & AWARDS

- Always have been in the **TOP TEN** students of the class received **MERIT SCHOLARSHIPS** for the most outstanding students right from school to university
- Academic **ROLL OF HONOR** for excellent performance in Academics at graduation
- Sergeant **Cadet NATIONAL GUARDS**, Member National **Boy Scouts** Association
- President and General Secretary, **Student Councils** at college and university
- Captain, College Hockey and Badminton teams & **WON** Certificates of Honor and **Distinction**
- Fellow National Academies of Civil Services, Land Revenues, Customs/ Sales Tax, and Internal Revenues
- Member, **National Geographic Society** since 1995 International Society for Computer and Electronic Engineers
- 18th **Position**, in Pakistan, in the **National Competitive Examination** for Civil Services.

EMPLOYMENT HISTORY

(Total Work Experience **20 Years**)

- 1) --- **Present:** First Secretary (**Legal, Trade Law Affairs**), **CBR.**
- 2) --- **October 1987-2005:** **First Secretary Customs**, International Trade & Tariffs (**WTO**), (Additional/ Deputy Collector of Customs, Dry Ports)
- 3) --- **October 1985-87:** **Asstt. Commissioner**, Income & Wealth Taxes (Internal Revenues)
- 4) --- **Jan 1985 to Oct 1985:** **Magistrate/ Land Revenue Officer**, Punjab Provincial Govt. Pakistan

Employer: Government of Pakistan, **Pakistan Customs and Excise and Sales Tax Service**,
Central Board of Revenue, Constitution Avenue, Islamabad 44000, Pakistan

PROFESSIONAL SKILLS

--- Monitoring, implementation and preparation of national trade and tariff Laws/ policies with special emphasis/reference to the regional trade developments, patterns and trends in the **TRADE** of goods and services, formulation/ rationalization of the customs tariffs under the **GATT/ WTO, WCO** regimes.

--- Creation, drafting and issuance of rules, regulations, Statutory Regulatory Orders, budgetary/ tax policy notifications, Customs classification rulings, appraisement, valuation of Imports/ Exports, preparation and analysis of the revenue/ trade estimates and trade facilitation measures/ policies.

--- Supervision, monitoring, collection, and forecasting of the agriculture, internal revenues/ productions, analysis of the performance/ problems thereof & of farmers, individuals, firms, corporations and companies engaged in general Agriculture/ economic activity, in order to suggest/ advise the Government the necessary measures towards formulation of the national strategies/ policies, accordingly.

--- Analysis of factors determining the national economic growth for providing Government the necessary policy recommendations/ advice on sectoral development and growth to achieve the increased targets of the national commercial/ economic activities.

--- Participating, monitoring and supervising the Pakistan Customs modernization and administrative reforms projects of computerization of Customs procedures clearances, tariff rationalization, Sales Tax Refund Repositories, establishment of Model Offices and tax payer facilitation and education centers.

--- Forecasting, collection and analysis of economic behaviors, productions and patterns to devise methods for the collection and analysis of data regarding the national industrial activity and revenue generation from taxes on goods and services. Also to conduct pre and post Audits to check revenue slippages.

--- Full knowledge of local practices and Provincial & Federal Governmental procedures.

--- Adjudication, as a Quasi Judicial Judge, of the Legal/ Litigation Cases contravening Import/ Export, Customs and Trade Laws/ Rules/ Regulations.

--- Preparation, production and analysis of reports and Revenue, Trade Statistical charts, working papers, and advice/ briefs for the Secretaries & Ministers of Finance and Economic Affairs, Commerce and Trade and other national Industrial/ Investment authorities and also for the IMF, World Bank, Asian Development Bank and other international organizations, under extreme pressures, accurately and quickly and the monitoring/ management of technical assistance projects under the same.

PROFESSIONAL TRAINING/ COURSES ATTENDED

--- **Regional Seminars** on the Harmonized System of Commodity Coding and Description held by the **World Customs Organization**, at Tashkent, Manila, and Karachi.

--- **Course on Tutor Training** – Core Skills and Train the Trainer – Basic Sales Tax organized by the World Bank in Islamabad, Pakistan.

---**Scores of Professional/ Departmental Training Courses,** on WTO, International Trade/ Economics, Management, Fiscal Admn., Customs/ Sales. Tax Laws etc. (Certificates can be produced upon request)

INTERNATIONAL TRAVELING EXPERIENCE

--- U.S.A	1 Month each 1994, 2003	Pleasure/Excursion
--- U.K	Several weeks, 1994, 2005-06	- do -
--- CANADA	Several weeks, 1994, 2003	- do -
--- SAUDI ARABIA	Several weeks, 1994, 2002	- do -
--- PHILIPPINES	1 Week 1999	Official
--- SINGAPORE	1 Week	Pleasure/ Excursion
--- UZBEKISTAN	2 Weeks 2003	Official
--- SWITZERLAND	1 Year 2005-06	Studies

HOBBIES

--- PCs, MS Office Surfing Web.

--- Reading periodicals and books on scientific, economic, and political issues.

--- Listening music, watching movies.

--- Playing golf, tennis, badminton, walking.

--- Meeting people and making new friends.

COMMUNITY SERVICE/ ACTIVITIES

--- Collection of blood donations for the needy and poor patients, through District Blood Societies.

--- Collection of donations for arranging musical and cultural shows for the schools for the blind, duff and dumb/ SOS villages for the handicap, mentally retarded & homeless children.